



Savings Made Simple

## Sam's Club® Commitment to Small Business

Sam's Club was built to serve small business owners, making saving money simple in order for business owners to thrive. Small businesses are the pulse of our nation, and Sam's Club is proud support business Members by helping them lower the cost of doing business every day.

- This year, more than 2,000 Sam's Club home office executives and club managers participated in the "Step Up for Small Business" program and visited and worked at more than 2,000 local small businesses throughout the country. Through the "Step Up for Small Business" program, \$200,000 was donated to organizations supporting entrepreneurs in honor of National Small Business Week, May 16-20.
- In 2010, Sam's Club launched the SBA Loan Program to help address a major concern for business owners – access to capital. Through the loan program, 900 Members accessed more than \$10 million to help grow their businesses. Almost 43 percent of those loans were to the fastest growing segment of business owners, women.
- Sam's Club conducts invoice comparisons for Members, allowing them to see how much they can save by shopping at a warehouse club. Members simply bring in invoices from other retailers or distributors, and an associate will compare it to the costs of similar items at Sam's Club.
- Sam's Club publishes unique content on the small business membership web page to assist small business owners in areas such as creating demand, explaining the loan process, and social media advice.
- Sam's Club Wholesale Trading Team offers Members even more savings through sales of straight truckloads of items. A wide variety of items are available to purchase in full truckloads including copy paper, beverages, hotel/motel furniture, and assorted grocery items.

For additional information on the Sam's Club Small Business Membership, visit: [samsclub.com/smallbusiness](http://samsclub.com/smallbusiness)

Sam's Club supports Small Business Members by having essential items at an exceptional value:

### **Business Reseller**

- Beverages, candy, snacks, gum, mints, tobacco, motor oil, and grocery items

### **Foodservice Entrepreneur**

- Fresh foods, dry items, and supplies to support restaurant owners
- Cleaning products designed to assist Members in ensuring their facilities meet all local health codes
- Equipment and small wares are available through [samsclub.com](http://samsclub.com)

### **Office Administrators**

- Office supplies including copy paper, printer ink and furniture
- Break room supplies including coffee, tea, beverages, and snacks